

VISHAL PIPES LTD.

Since 1988

ISO 9001, ISO 14001, ISO 18001 CERTIFIED

CORPORATE OVERVIEW

- FOUR (4) MANUFACTURING UNITS (AREA – MORE THAN ONE LAC SQM)
- REVENUE FY 2018-19 INR 775 CRORES
- PRODUCT VERTICALS -
 - STEEL PIPE
 - POLYMER PIPE
 - STEEL FABRICATION
- BIS APPROVAL IN MORE THAN 20 PRODUCTS
- CERTIFICATE OF CONFORMITY OF FACTORY PRODUCTION CONTROL - EN 10219 & EN 10255
- ONE STAR EXPORT HOUSE

SIGNIFICANT COMPETITIVE ADVANTAGE

- STRONG RELATIONSHIP WITH BANKS & FINANCIAL INSTITUTIONS
- AN UNINTERRUPTED PROFIT TRACK RECORD
- IN-HOUSE GALVANIZATION BATH – FOUR NOS
- STRONG CUSTOMER RELATIONSHIPS
- HIGHLY COMMITTED PROMOTERS AND MANAGEMENT
- ASSURED PRODUCT QUALITY & TIMELY DELIVERIES
- CORDIAL RELATION BETWEEN POLICY MAKERS & POLICY IMPLEMENTORS
- FACTORY LOCATED IN AREA INHABITATED FOR STEEL PIPE & STRUCTURE INDUSTRY
- POOL OF EXPERTS QUALIFIED AND EXPERIENCED IN DIFFERENT AREAS OF SPECIALISATION

MANAGEMENT TEAM

Mr. Radhey Shyam Agarwal, Managing Director

Mr. Radheyshyam Aggrawal, Chairman & Founder of the VPL group, has more than four decades of business experience. Under his leadership, Vishal Pipes Ltd. has emerged as an integrated manufacturer with interest across Steel Tube, Polymer pipes & Steel structure. His journey has been marked by his ambitious and entrepreneurial vision, coupled with great vigour and hard work. This has not only enabled the Group to achieve numerous milestones but also resulted in the creation of a robust business model which is contributing towards building sound infrastructure in India. He effectively manages the company in totality ; ascertains continuous and sustained growth with improved performance enabling the organization to increase consumer satisfaction and commercial visibility. He is a Post Graduate in Botany from IIT-BHU (Erstwhile Benaras Hindu University.)

Mr. Nirmal Agarwal, Director – Public Relations

Mr. Nirmal Aggrawal has been associated since its inception. He is in charge of the operations of the Group and has been responsible for developing its business relationships. He manages client relationship and liaisoning with key stake-holders. His proactive, personalized approach to the business and competitive spirit has helped towards the growth of the Group and its various businesses. He is a Post Graduate in Commerce from Lucknow University.

Mr. Rohit Agarwal, Director – Finance

Rohit Aggrawal is Director in the company since 2008 ; man with exemplary vision and strong social commitment. He is a qualified Chartered Accountant having rich experience of more than 20 years in the field of direct & indirect taxation and statutory compliances. He has in depth knowledge in the area of project appraisals and financing. His ability to understand the business environment coupled with his sound financial & costing background has enabled him to contribute to the company`s growth and development since more than a decade.

Mr. Vishal Agarwal, Director – Production & Sales

He has completed his Masters in Business Administration from IMT, Ghaziabad. Vishal with more than decade years of experience is responsible for analyzing sales mix of client and portfolio, including product penetration. He is in-charge of Production.

Mr. Vivek Agarwal, Chief Operating Officer – Polymers & Int`nl Business

He has completed his Masters in Business Administration from IMT, Ghaziabad. His responsibilities include handling polymer pipe division and finding new markets, internationally, for products manufactured by VPL India.

Mr. Kavish Agarwal, Chief Public Relation Officer

He has completed his Engineering in Electrical & Electronics and Masters in Entrepreneurship Studies in Aston University. (UK) His key responsible area is Business Development.

Mr. Ramesh Sugla, Chief Executive Officer

He is an MBA from Delhi University and having over 40 years experience in steel pipe industry. His key responsible areas include effective inventory management and sales, along with keeping the team together and motivate to achieve vision and mission.

MAJOR CUSTOMERS

MNC	INDIAN PSU	STATE BODIES	CORPORATE
LARSEN & TOUBRO	IOCL	UP JAL NIGAM	KALPATARU POWER
ABB	NTPC	PUBLIC WELFARE DEPT	KEC INTERNATIONAL
ISOLUX CORSON	INDIAN RAILWAY	PUBLIC HEALTH ENGG	TATA PROJECTS
ALSTOM	BHEL	RUIDP	AFCONS
GENERAL ELECTRIC	COAL INDIA	UP DISCOMS	RELIANCE
SIEMENS	IRCON	UP AGRO	TRANSRAIL
AREVA T & D	CORE	CIDCO	ADANI POWER
GRUPO COBRA	PGCIL	MAHARASHTRA GAS	ASHOKA
ETA ENGG	GAIL	INDRAPRASTHA GAS	KEI INDUSTRIES
	GSPC	NDPL	POWERMECH

MAJOR CUSTOMERS



SECTORS COVERED

- INDUSTRIAL
- BUILDING & HOUSING
- POWER GENERATION & DISTRIBUTION
- RAILWAYS
 - BRIDGES
 - DEDICATED FREIGHT CORRIDORS
 - METRO
- ROADS
- AIR PORTS
- SEWERAGE AND UTILITIES

PRODUCTS MANUFACTURED

INSTALLED CAPACITY (per annum)

PIPE DIVISION

STEEL PIPES & TUBES	- 150000 Metric Ton
STEEL TUBULAR POLE	- 125000 number
POLYMER PIPES	- 20000 Metric Ton

STEEL STRUCTURE DIVISION

STEEL STRUCTURE	- 18000 Metric Ton
STEEL GIRDER	- 10000 Metric Ton

STEEL - PIPE, HOLLOW SECTION, TUBULAR POLE

- BIS 1239 for water, non hazardous gas, air & steam
- BIS 3589 for water & sewage
- BIS 1161 for structural purpose
- BIS 9295 for steel idlers
- BIS 4270 for water wells / boring
- BIS 4923 for structural use (hollow section - RHS & SHS)
- BIS 9537 for electrical conduit
- BIS 2713 for steel tubular pole
- CORE approved - Galvanized ERW Steel tube for OHE

Pipes are also manufactured as per ISO, ASTM, BS and other international standards



Galvanized (GI) Pipes



Hollow Section



PVC, MS & GI Conduit



Steel Poles

POLYMER PIPE

UPVC PIPE

- BIS 4985 for potable water supply
- BIS 12818 for bore/tubewell
- BIS 15328 for u/g drainage & sewerage
- ASTM D-1785 for plumbing
- BIS 9537 for electrical conduit



HDPE PIPE

- BIS 4984 for potable water supply
- BIS 14333 for sewerage
- PLB Duct for OFC conduit



STEEL STRUCTURE

- For power sub-station
- For rural electrification
- For railway electrification (OHE)
- For solar power (module mounting)
- For highways (crash barriers)
- For rail over bridge (ROBs)
- For steel sleepers (railway tracks)
- For pre-engineered buildings (PEBs)



APPROVALS & CERTIFICATIONS

- BIS Bureau of Indian Standards
- RDSO Research & Design Standard Organization
- CORE Central Organization for Railway Electrification
- PGCIL Powergrid Corporation of India Ltd.
- MPJNM Madhya Pradesh Jal Nigam Maryadit
- UPJN Uttar Pradesh Jal Nigam
- IGL Indraprastha Gas Ltd.
- CPWD Central Public Works Dept.

PRODUCTS INSPECTED BY

1. SGS
2. ABS
3. TUV
4. BVQI
5. CROWN AGENTS
6. CIPET
7. WAPCOS
8. RITES
9. CERTIFICATION ENGINEERS INTERNATIONAL LTD.
10. ITENG ENGG.
11. QSS

MOU WITH RAW MATERIAL SUPPLIERS

MOU SIGNED FOR CONSISTENT SUPPLY

- FOR STEEL COIL**

SAIL - STEEL AUTHORITY OF INDIA LTD.

TATA - TATA STEEL LTD.

JSW - JSW STEEL LTD.



- FOR ZINC**

HZL – HINDUSTAN ZINC LTD.



HINDUSTAN ZINC LIMITED

- FOR POLYMER**

RELIANCE – RELIANCE INDUSTRIES LTD.

IOCL – INDIAN OIL CORPN LTD.

GAIL - GAS AUTHORITY OF INDIA LTD.



GAIL (India) Limited

QUALITY POLICY

VISHAL PIPES LTD. IS COMMITTED TO TOTAL CUSTOMER SATISFACTION WHICH SHALL BE ACHIEVED BY PROVIDING COST EFFECTIVE QUALITY PRODUCTS WITH TIMELY DELIVERY.

VISION & MISSION

Vision

To continuously improve quality of products

To keep on increasing the productivity and introducing new products

To utilize best practices in processes and technologies

Mission

To accomplish our vision through decency, innovation, worldwide span, ethical values & business morals.

MR. VIVEK MUNDHRA

GENERAL MANAGER-BUSINESS DEVELOPMENT

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VISHAL PIPES LTD.

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DIST. BULANDSHAHR, UTTAR PRADESH

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